

# Financials

## 2017 Financial Information

Unity House of Troy, Inc.  
Statement of Activities for the Year Ending December 31, 2017

### OPERATING SUPPORT AND REVENUE

Government Funding	\$11,926,496
Program Revenue	\$9,861,655
Grants	\$3,781
Contributions	\$1,009,135
United Way	\$68,000
Interest Income	\$6,941
<b>Total Operating Support and Revenue</b>	<b>\$22,876,008</b>

### OPERATING EXPENSES

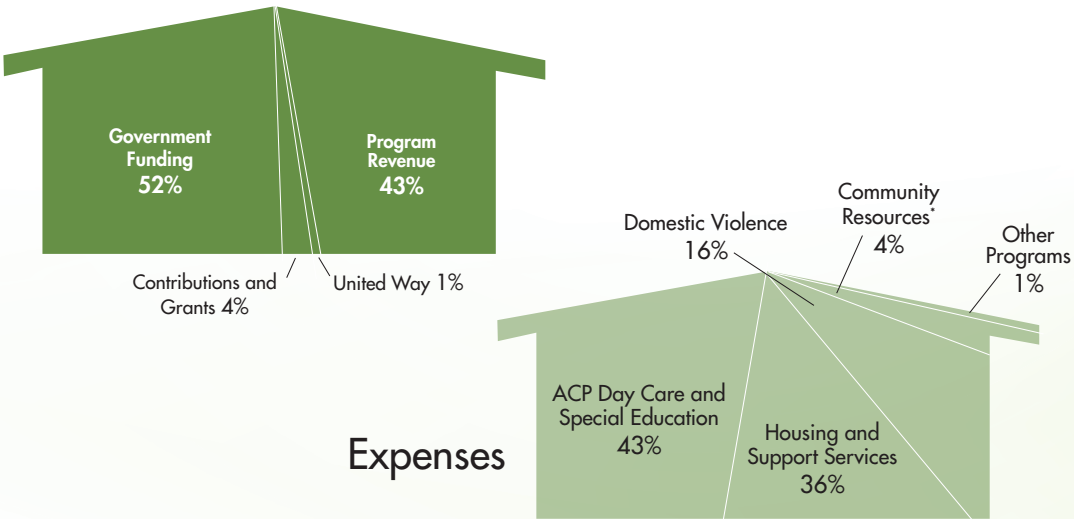
A Child's Place-Day Care and Special Education	\$9,636,831
Housing and Support Services	\$8,291,239
Domestic Violence	\$3,633,182
Community Resources	\$994,972
Other Programs	\$182,207

<b>Total Operating Expenses</b>	<b>\$22,738,431</b>
<b>Operating Surplus/(Deficit)</b>	<b>\$137,577</b>
<b>Non-Operating Surplus(Deficit)</b>	<b>92,911</b>
<b>Total Surplus/(Deficit) including Capital &amp; Investment Income</b>	<b>\$230,488</b>

The 2017 Unity House Annual Report reflects all gifts made from January 1, 2017 through December 31, 2017. Unity House expresses its heartfelt thanks to the thousands of donors who generously committed their resources to support the organization's mission. For a complete list of donors, please refer to our website: [www.UnityHouseNY.org](http://www.UnityHouseNY.org).

Unity House is a not for profit 501 (c) (3) organization. For a complete copy of our audited financial report, please visit the website for the NYS Attorney General's Charities Bureau ([www.charitiesnys.com](http://www.charitiesnys.com)) or call Diane Cameron Pascone at 274-2633 ext 4133.

### Revenue



### BOARD OF DIRECTORS As of year-end 2017

**Executive Committee**  
Kathryn Allen  
Chairperson

Kathleen (Kate) Koval  
Vice Chairperson

Beth Mothersbaugh  
Treasurer

Jennifer C. Zegarelli  
Secretary

James A. Slavin, M.D.  
Member at Large

Marsha Ras  
Member at Large

James E. Spencer, Jr.  
Member at Large

### Directors

Paul H. Arlein  
Andrew Clemente  
Michael A. DiAcetis  
David Ellis  
Carlo Fusco  
Michael Lipschultz CPA  
Erika Martin, PhD  
Rance McKenna  
Ryan Mullahy  
Yalitza Negron  
Jenny O'Neill, CPA  
Michael J. Roche, Jr.  
Frank Sarratori  
Susan V. Shipherd  
Gerald Washington



"In 2017 we lost one of our founders, Mary Jane Smith (1928-2017). She meant a lot to so many people for her boundless compassion. We strive to honor her memory by serving others."

– Chris Burke, CEO of Unity House

# Making Life Better

We help individuals identify their strengths and needs, draw upon their abilities and access community resources.

We educate, collaborate with others, and advocate to influence public policy and create awareness of the people we serve and the issues they face.

### Our Mission

Unity House is dedicated to enhancing the quality of life for:

- People living in poverty
- Adults with mental illness
- Victims of domestic violence
- Children with developmental delays and their families
- People living with HIV/AIDS
- Others whose needs can effectively be met by Unity House services and philosophy

### Core Values

With passion and integrity, Unity House embraces the view that everyone deserves equal economic, political, and social rights. We work together to open the doors of access and opportunity for everyone, particularly those in greatest need.

### Our Vision

We will serve and empower people in need. We will achieve the highest quality services through wise stewardship and a caring staff. We will transform our services in response to the changing needs of the community. We will guide our future by our compassionate past.

"Overcoming poverty is not a gesture of charity. It is an act of justice."

– Nelson Mandela



2017

In 2017, Unity House provided emergency services, the essentials of housing, food, jobs, education, and guidance toward a life of empowered choices.

  
**Community Resources**  
For people needing help with life's essentials

Crisis intervention, emergency food, clothing, housing assistance, holiday help, referrals, and employment training.

**2,766 Households** received 177,291 meals from the food pantry

**2,500 Hours** of employment coaching

**22,732 Meals** served in our dining room

**587 People** at **17 community events**, were helped with SNAP benefits, commonly known as food stamps



  
**A Child's Place**  
Therapy, Educational Services and Summer Camp

**749 Children** received care

**231 Children** received early childhood programming

**518 Children** in Unity House child care centers, community child care centers and private homes received special education and services such as physical, occupational, music, and speech & language therapies

**77 Children** attended Universal Pre-K thanks to collaborations with Troy and Albany school districts

  
**Housing Support Services and Case Management**  
For adults living with mental illness, HIV/AIDS, chronic medical conditions, and/or chemical dependency

**2800 Classes** offered in PROS, or Personalized Recovery Oriented Services, for adults recovering from mental illness.

**739 People** received Health Home Care Coordination and Outreach

**157 Adults** received services in our community residences and via Transitional Apartment Services

**131 Adults** lived in our Supported Housing for adults living with mental illness or HIV/AIDS

**99 Adults** were housed by Transitional Apartment Services (TAS)

**58 Single adults and 31 families** were served in our Community Housing Assistance program (CHAP)

**58 Individuals** found a home in one of our community residences

**56 Young adults and MICA (mentally ill/chemically addicted) consumers** utilized case management services while living independently

**5 Individuals** were served in the situational crisis bed



  
**Domestic Violence Services**  
For victims seeking safety and support

**168 Individuals and their 74 children** found refuge in our 33 bed shelter, Sojourner Place

**1,068 Individuals** received non-residential services and advocacy

**288 Victims** received legal advocacy and support services, legal consultation, and representation

**169 Families** were provided rental assistance and housing supports

**3,755 Calls** from the Rensselaer County Domestic Violence Hotline were answered

**183 Survivors** participated in domestic violence support groups

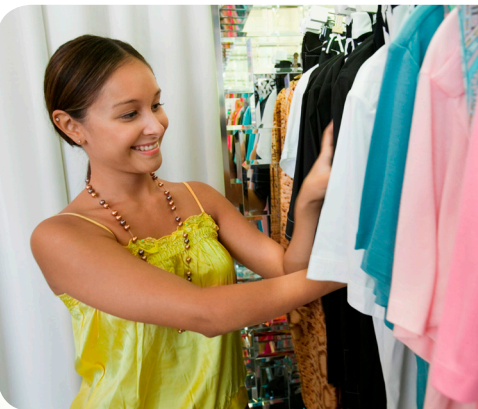
**74 Community Education and 21 Awareness Events** were held in the area

  
**Volunteer Program**  
1,100 volunteers across programs

Over **45 volunteer groups** from local businesses, faith communities and schools helped Unity House

**12,000 hours** of volunteer service hours in support of the Unity House mission

More than **30 groups** collected needed items such as clothing, books, toiletries, bedding, gift cards, holiday gifts and over 11,000 pounds of food



  
**ReStyle**  
Where quality equals dignity

Gently used clothing for savvy shoppers

**10,000+ Pounds** of clothing sorted and recycled

**1,500 Vouchers** for individuals and families to shop for clothes at no cost



CLIENT PROFILE

"They are on the road to greater self-sufficiency."

**That's how their case manager described Dwayne, his wife, and their young adult daughter.** Thanks to the comprehensive help available at Unity House, Dwayne and his family now have a roof over their heads, a home they can call their own. But that wasn't always the case.

Dwayne was homeless. Finding a safe place to rest each night was a struggle since living without a home is no easy task. For Dwayne, it was a combination of factors that found him in a hole he could not dig himself out of. Dwayne eventually made his way to a local homeless shelter that works closely with Unity House's Community Housing Assistance Program. CHAP, as it's called, helped Dwayne find and furnish an apartment paid for by Unity House. Dwayne's housing problem was solved, but the problems that contributed to his being homeless remained: untreated mental illness and a lack of skills for dealing with all that such entails.

Working with his dedicated case manager, Dwayne worked out a plan. He received treatment for his mental illness and used services and programs to improve his situation. Dwayne was able to reunite with his wife and daughter and, together, they relocated to a house owned by a relative. This freed up valuable housing for someone else in need, but it didn't mean the end of help for Dwayne.

He was still able to access what he needed. Dwayne could use a voucher to shop in the Unity House store for needed clothing, he could visit the Unity House food pantry, and he could drop in for lunch anytime for a free meal. Most important, he has a case manager who knows his story and his goals. They talk a lot about where he has been and where he hopes to go. She helps him stay on track with his medication and proper self-care. Through Dwayne's association with Unity House, his wife and daughter were also able to get the help they need.

For Dwayne and his small family, they are likely to always need a helping hand to steady their course. It's a good investment that helps prevent homelessness. Dwayne is eager to avoid a return to a life on the streets. With help, he can stay on the right path. Dwayne values the relationships he has built with his case manager and others at Unity House.

Dwayne's story reminds us that success does not look the same for everyone. In each case, the work we do at Unity House – whether it's helping an individual or a family – must honor the human dignity inherent in all people. As Dwayne can tell you, it's about more than having a roof over your head.

How can you be involved  
in *Making Life Better?*  
Make a Gift, Donate your Time, Give Goods